



***Risk Solutions, Inc.***

***OVERVIEW OF SERVICES AND  
QUALIFICATIONS***



# Benefits Provided

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- **Tailor-made solutions**
- **Redefine insurance industry distribution system**
- **Identify premium savings opportunities**
- **Proven method to reduce claim costs**
- **Outsource low-value administrative duties**
- **Design pay-for-performance compensation for your vendors**
- **Improved coverages, terms and conditions**



# Areas of Expense Reduction

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- Insurance premiums and administrative costs
- Retained (planned) losses
- Vendor compensation
  - Carriers/Brokers/TPAs
- Internal expense
  - Management/Administration/Claims/Processes



# Target Client Profile

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- Insurance expense in excess of \$500k
- Aggressively looking to reduce costs
- Experienced significant growth or reduction in size
- Change in Senior Management
- Absence of, or understaffed risk management department
- Desire for innovative risk transfer and financing alternatives



## **Services/Typical Projects**

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- **Retained as the “outsourced” risk/insurance manager**
- **Conduct Broker/Third Claim Administrators Request For Proposals**
- **Captive Feasibility Studies**
- **Independent analysis of insurance programs**
- **Negotiate Loss Portfolio Transfers**
- **Audit claim files**



# Principal Contacts

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## Partial Client List

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- Amdocs Management, Ltd
- AMICAS, Inc.
- Aspen Technology
- BE Aerospace
- Beacon Power Corp.
- Color Kinetics, Inc.
- CNL Holdings, Inc.
- Cuna Mutual
- Davenport Companies
- Exel, Inc.
- Glenn O. Hawbaker,
- Honeywell International
- Interior Specialists, Inc.
- Junior Achievement
- Lezzer Lumber Company
- MEDRAD, Inc.
- New Balance Athletic Shoe
- Omega Flex, Inc.
- Simonds International
- South Financial Group